*Include 3 bullets (< 30 words total) per slide – the most important messages associated with the particular slide*

Team name: aquatic DNA

Date updated: 1 Dec 2019

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| S1: Title  & Elevator Pitch/Headline | * Environmental DNA (eDNA) for monitoring biodiversity in aquatic ecosystems * Elevator pitch * Contact information |
| S2: The problem and who has it | * Unknowledge about what’s in the aquatic ecosystems * Huge economic lost (hundred billions per year) * Everybody has this problem, from private companies, agencies, government, etc. to us. |
| S3: The solution | * eDNA: Service * High sensitive detection method * We can detect them before see them |
| S4: Technology | * Two approaches * Specific markers * Massive sequencing / Metabarcoding |
| S5:  Competing approaches | * We are pioneers and we have a lot of experience * Higher sensitive, innocuous, faster and cheaper method * The possibility of detecting elusive and scarce species |
| S6:  Traction | * Scientific research articles (+30 SCI Q1) and grants * Partnerships (research and tech.) * International clients |
| S6:  Growth plan | * Just One year old * New markets * Next target |
| S8:  Team | * Multidisciplinary team * Experienced team * MIT |
| S9:  Closing | * We are the team that you need * This is the time for you to be the novelty, to do a disruptive method and be a reference to follow * We can help you (tailor made solutions) |