BioGellics

Salvador Borrós Gómez 18th October 2019

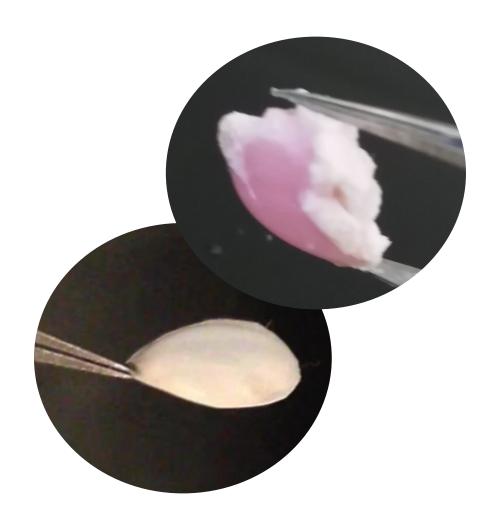
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The problem







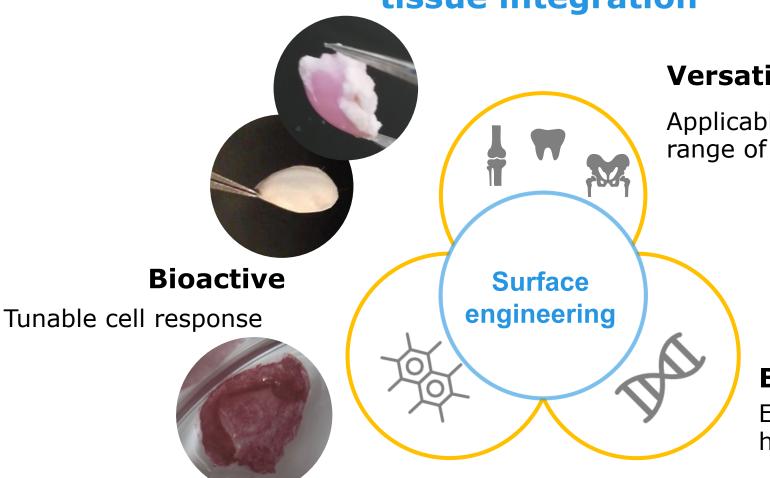
LACK OF TISSUE INTEGRATION OF IMPLANTABLE MATERIALS





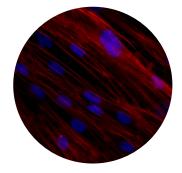
Coating technology that enhances

tissue integration



Versatile

Applicable to a wide range of materials



Biomimetic

ECM-like collagen-based hydrogel coating.





Biomimetic Collagen-based hydrogel attached onto a bonelike bioceramic



- No discontinuity through the scaffold
- Hydrogel composition tailored layer by layer
- Higher mechanical stability





Biomimetic Collagen-based hydrogel attached onto a bonelike bioceramic



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European Patent Application EP 18382929.0

CARPMAELS & RANSFORD





Coating technology that enhances tissue integration



Osteochondral scaffold

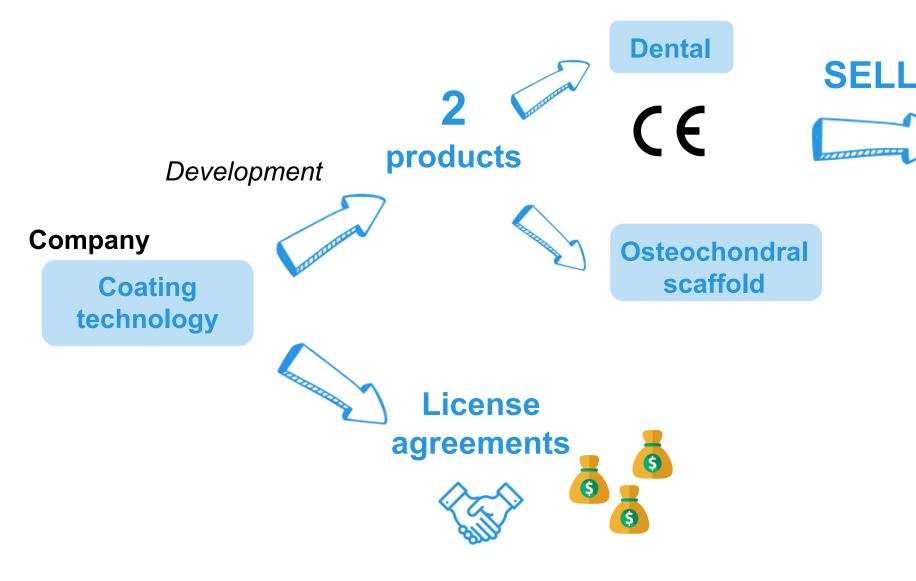
PEEK-based dental guides



Business model







Medical device companies



Hospitals



Canvas





Key Partners C



Key **Activities**



Value Proposition



Customer Relationships





Hospitals

Industrial partners

Pharma companies

Medical device companies

Tech and R&D centers

R&D

Financing

Regulatory strategy

IP strategy

Coating technology to increase tissue integration (TI)



Improved patients' quality of life

Minimized risk of implant failure

Minimized need of reintervention

Conferences and congress

Publications

Social networks

Web

Segments

Rheumatologists

Orthopedic surgeons

Public/Private healthcare centers

Patients

Key Resources



Know-how

IΡ

Channels



Meetings

Conferences

Distributors

Cost Structure

R&D

Infrastructure

Materials

Regulatory

Revenue Streams



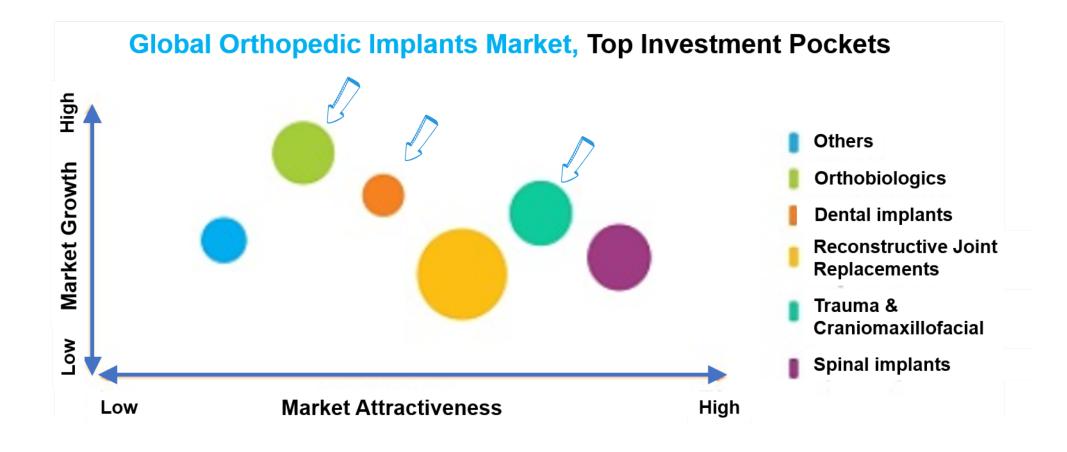
Licensing



The market: Global orthopedic implants market







Our competitors: Osteochondral repair





		Gradient structure		Market	FDA	EU
	OUR SOLUTION		②	(3)		
COLLAGEN SOLUTIONS	Chondromimetic™	3		3		
> smith&nephew	Trufit™	3	3	3		
Finceramica Biomedical Solutions	MaioRegen®	3			3	
DSM BRIGHT SCIENCE, BRIGHTER LIVING.	OsseoFit® plug	3	~	②	9	8
Bio Tissue	Bioseed®-C	3	**		3	
Carti Heal	Agili-C™	3	3	3		
ANIKA	Hyalofast	3	3	②	8	

Partnership and collaborations









Potential Industrial Partner

PEEK-OPTIMA™ with 15 years of clinical history.



Medical Partner

Experience working with PEEK implants and prostheses





Potential Industrial Partner

- Chondroitin sulfate & hyaluronic acid manufacturer
- Arthrosis drugs portfolio
- Focused R&D on cartilage repair





Available strategies

- Plasma treatments to increase wettability
 - Nano-structured coatings



Bioactive coatings such as nano-hydroxyapatite



Aggressive coating methods that can damage PEEK structure

Our proposal



- ECM mimics both chemically physically
- Induce a desired cell response
- Good bone-tissue interface



Provide a good anchoring to the gums

PoC: Osteochondral scaffold





Osteoarthritis (OA)



affects



80%

people > 65 years in developed countries

Surgery

for end-stage knee OA is performed on

658,000

Americans / year²

Knee OA

contributes > than



/ year healthcare costs³

¹OAFI Foundation

²Bhandari M, et al. Clinical and Economic Burden of Revision Knee Arthroplasty. Clin Med Insights Arthritis Musculoskeletal Disord. 2012.





- Too Risky
- **Q** Regulatory Changes in the next years
- Investing
- **Need for a Strong Team**

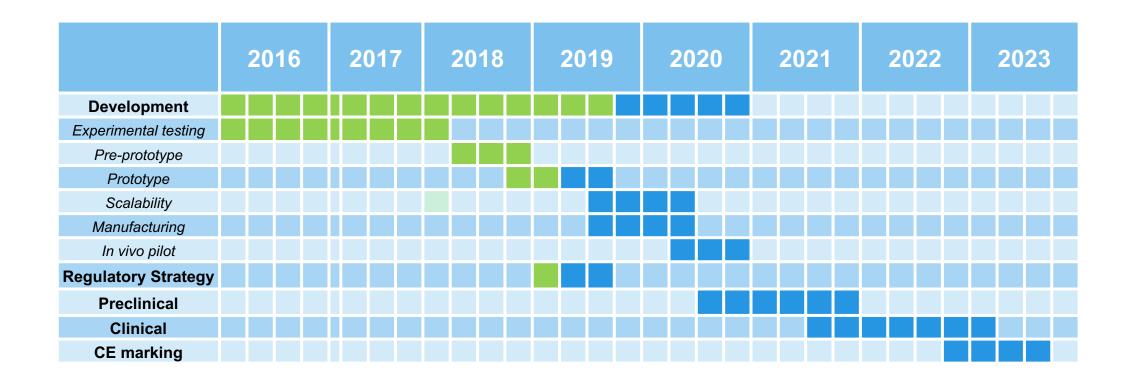




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OSTEOCHONDRAL SCAFFOLD









PEEK-BASED DENTAL IMPLANTS



	2016	2017	2018	2019	2020	2021
Development						
Experimental testing						
Pre-prototype						
Prototype						
Scalability						
Manufacturing						
In vivo pilot						
Regulatory Strategy						
Preclinical						
CE marking						

The team







Salvador Borrós Gómez

IQS Engineer, PhD, Full Professor at IQS, IP and Scientific Leader of GEMAT.

16 patents and 157 publications. 31 PhD thesis supervised, 8 in active and more tan 100 master thesis supervised.

Projects: 7 EU Projects and 10 National Projects as IP

Awards: Talgo Award to the Innovación Tecnológica 2002; Bioentrepreneurs XXI Award (2009) to Best Business Plan for Sagetis Biotech;

Premi Innovació Col·legi d'Enginyers Industrial de Catalunya, 2011.

Co-founder and CSO of Tractivus, Sagetis Biotech, Aortyx and Sailing Technologies, Co-founder of Flubetech and Khalkos.



Anna Mas Vinyals

Chemical Engineer (IQS), MSc., PhD in Bioengineering, CIMTI Project Manager 1 publication.

Postgraduate in Innovation and R&D Project Management, UOC

Winner of Pare Salvador Gil SJ Award for the Best Master Thesis in Bioengineering (2015)

Board Member of Alumni Association of IQS (AIQS) (2016 – now)

Member of the Research Ethics Committee of Research of Universitat Ramon Llull (URL) (2016 – December 2018)

URL Student Council, IQS Academic Board Representative. (2016 – December 2018)



Laura Figueras Esteve

Biotechnologist (IQS), MSc. (IQS)

1 publication

Member of Associació de Biotecnolegs de Catalunya (ASBTEC) 2014-2017



April M. Craft, PhD

Assistant Professor of Orthopaedic Surgery at Boston Children's Hospital and Harvard Medical School 2 patents and 10 publications.

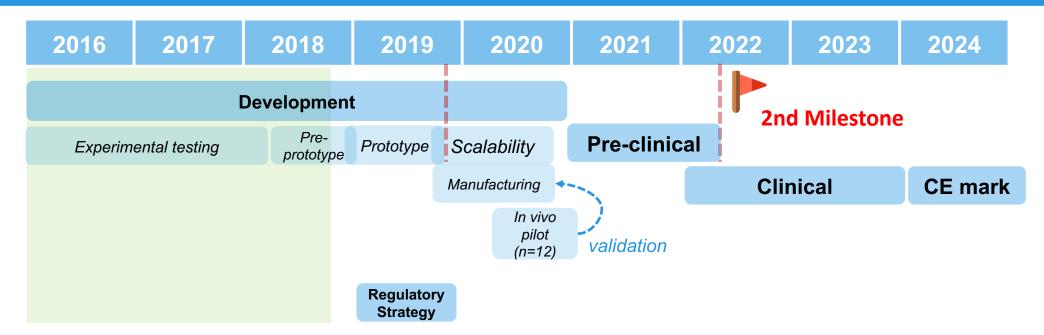
Wide experience on cartilage development biology and development of therapeutics for disease attenuation and tissue regeneration and repair.



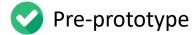














430.000€



- Detailed Design Specification
- Design validation including a first in vivo approach (n=4)
- Regulatory strategy

2nd Milestone: Fabrication + Preclinical

- Scalability
- Manufacturing (GMP)
- In vivo pilot (n=12)
- Preclinical

\$

1'4M€

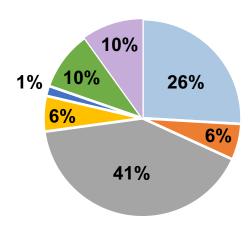
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Budget allocation

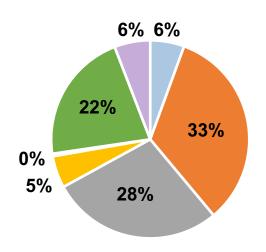




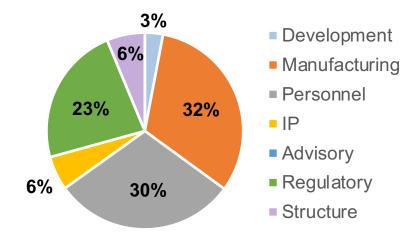
2019



2020



2021



424.250€

Prototyping
Implementation ISO13485
Initial EP Submission
Regulatory strategy development

719.200€

Scalability & Manufacturing

Validation ISO13485

PCT submission

Preclinical evaluation

671.200€

Validation ISO13485

Preclinical evaluation

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- Preparation of new bussiness Canvas (presented before)
- > Strength the networking with Dental Clinics in Catalonia
- New proof of concept on PEEK materials
- > Active looking for seed funding
- > Redesigning the team. Need for CEO
- > New leadership
- > Allocate the project as a research project to be developed using public funding





People we have spoken

- > Patricia Burés: Business consultant
- > Raül Zurita: Investment consultant
- > Carlos Bel: Team building consultant
- > Oriol Cantó: Dentist
- > Joan Carbonell Dentist
- Jordi Amat: Dentist