

Include 3 bullets (< 30 words total) per slide – the most important messages associated with the particular slide

Team name: MODEL1

Date updated: 10.11.2019

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|--------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| S1: Title & Elevator Pitch/Headline | <p>Opening Slide</p> <ul style="list-style-type: none"> • Introduction to the team, acknowledgement to faculty • Elevator pitch • Introduction to the rest of the presentation |
| S2: The problem and who has it | <ul style="list-style-type: none"> • Problem: Instability, falls, injuries • Consequences: Functionality, independence • Diseases: List generated from research |
| S3: The solution | <ul style="list-style-type: none"> • Solution: Smart rolling walker • Value proposition: Safe ambulation, prevent and avoid falls • Wins for user ecosystem: Family, physicians, insurance, etc. |
| S4: Product (how it addresses the problem) | <ul style="list-style-type: none"> • Address: Sensors read valuable data from user(s) and surface(s) that translates into a compensating action to the walker via smart-driven wheels • Advantage: Understanding ambulation kinetics and kinematics in real time and provide an action before the fall is unavoidable. All this is being modeled working side-by-side with users and their environment. • Impact statement |
| S5: Technology | <ul style="list-style-type: none"> • Talk about sensors, algorithm and interaction between them • Assistive technology creates compensating action • IP protected technologies |
| S6: Competing approaches | <ul style="list-style-type: none"> • Competitors ecosystem: Canes, walkers, wheelchairs • No direct aid to the user. No prevention at all. • Decreasing falls reduces injuries. Reduced injuries reduce the cost of rehab for insurance. |
| S7: Traction | <ul style="list-style-type: none"> • Traction ecosystem map: University, research centers, investors, early adopters, etc. • Looking for partnerships in technical, user-centered associations and funding areas • Solid and highly valuable ecosystem |
| S8: Team | <ul style="list-style-type: none"> • One line per team member, enhancing two key points: one technical, one personal; both are highly valuable for DARWIN. Young people with experience. • Advisors, mentors • Investors |
| S9: Closing | <ul style="list-style-type: none"> • Written: Same slide as 1st but adding contact info • Key reasons to join DARWIN: Solution + Team = Market value = Profit • Acknowledgements |

*Add evolution from Kickoff Workshop.

**Mention people we've been talking to (S7).