



SCRIPT HEALTH



Providing easy access to essential and life-saving medications.

Updated September 2019

The Opioid Epidemic

"The deadliest drug crisis in American history" –The New York Times

Prevalence

2 million

Opioid Dependent

Economic Impact

\$1 Trillion

2001 - 2017

The Current Solution: Naloxone

Lives Saved:
26,500
1996 - 2014

COVERED BY
INSURANCE



Naloxone¹ is a prescription medication which can rapidly reverse the effects of an opioid overdose in an emergency situation. Narcan is the popular brand which is easy to administer via nasal route.

¹ Referred to as the "Epipen for Drug Overdose"

Our Solution: Naloxone Exchange



Life-Saving Medications Delivered To Your Door.

No prescriptions required.¹

Naloxone Exchange (<http://www.naloxoneexchange.com>) is the nation's first secure online platform that allows customers to easily purchase Naloxone, Narcan, or Evzio, receive effective training on how to administer it, and have it delivered to their door by a licensed United States pharmacy. **1 - No prescriptions are necessary — Script Health network providers issue prescriptions via platform**

Value Proposition

*"Overdose antidote [Naloxone] is supposed to be easy to get [at a pharmacy]. It's not."
–The New York Times*

Local Pharmacy

25%

RX Dispensing
of Naloxone¹

Our Service

100%

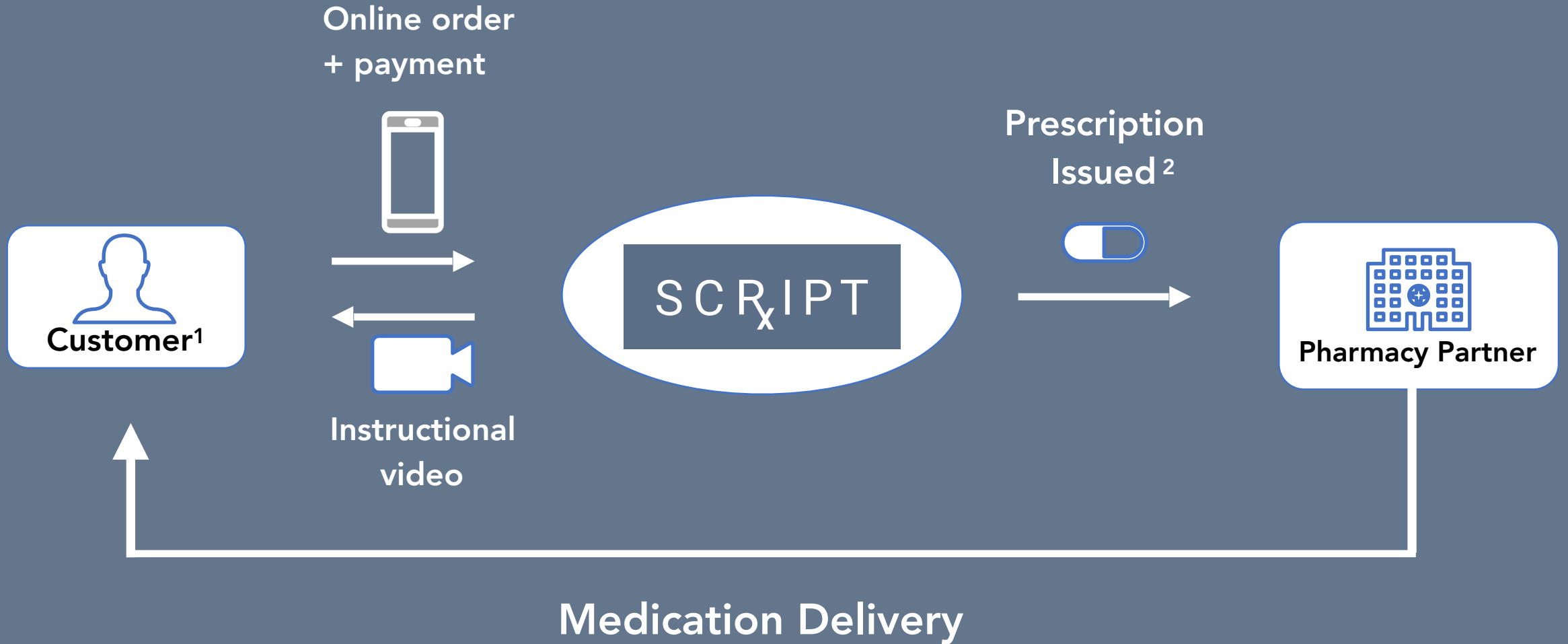
RX Dispensing
of Naloxone²

¹ In a 2018 survey, published by JAMA < 25% of pharmacies surveyed said a consumer can receive Naloxone (on-demand) via standing order [ARTICLE LINK](#)

² Via a Standing Order, Script Health eases access by providing a prescription to 100% of customers and delivers it to their door.

2018 Script Health survey reveals, Stigma an additional barrier to accessing medication Survey suggest responders would prefer to purchase Naloxone online, and receive via mail.

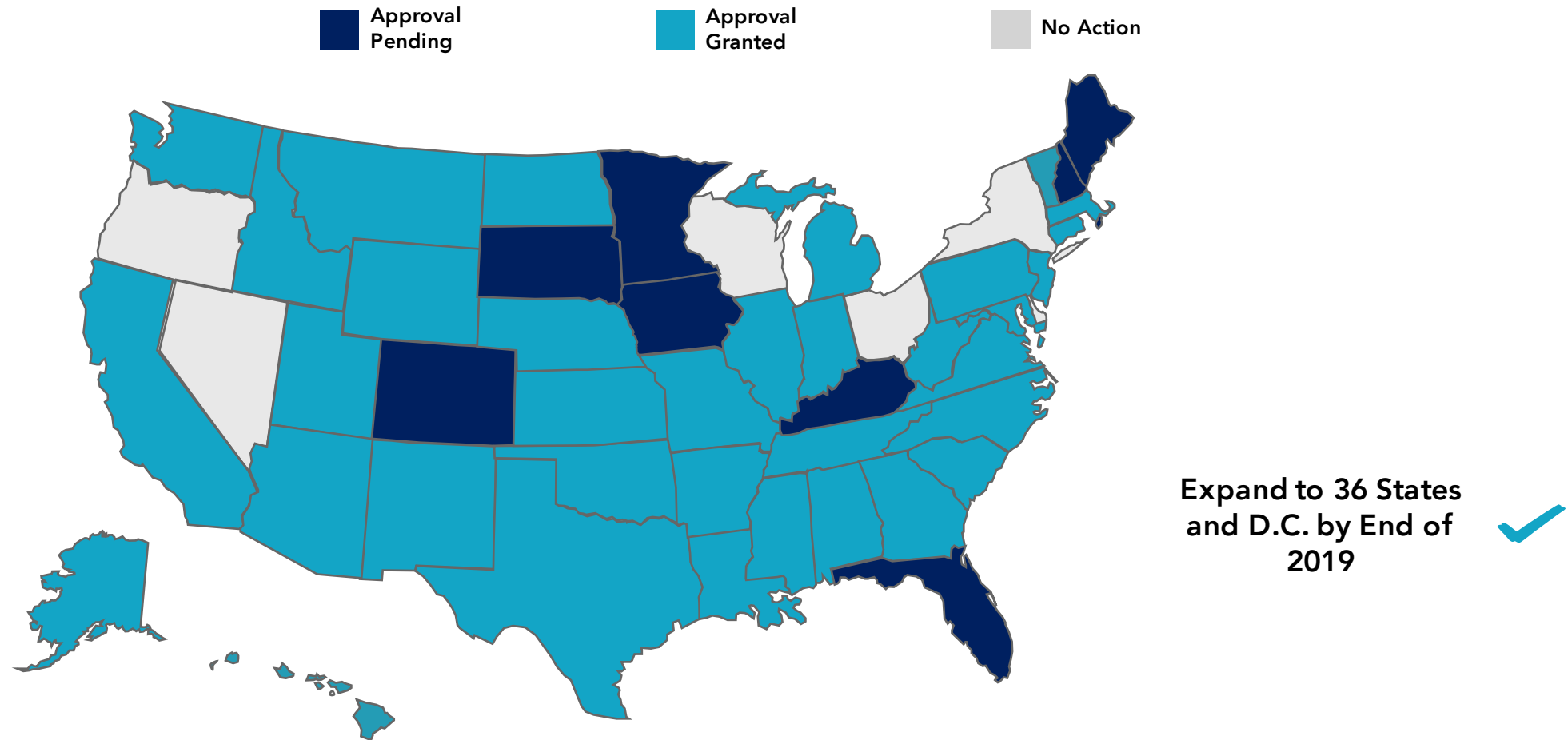
How it Works



¹ Customer defined as patients, loved ones, and public or private enterprises

² No prescription necessary. Prescription is issued by Script Health Provider Network for minimal or \$0 fee

Our Markets^{1,2}



Script Health (Naloxone) Distribution Covers ~80% of United States Population.

1 Launched May 2019

2 Q4 2019 Goal is 100%

Team Lead



James Lott, PharmD
Co-Founder & CEO, Script Health

Education:

- ✓ Masters of Public Policy Candidate, Healthcare Administration and Policy Certificate, — The University of Chicago
- ✓ Doctor of Pharmacy — Chicago State University

Experience:

- ✓ Clinton Global Initiative 2018 Commitment To Action Award Winner
- ✓ 10 years+ Pharmacy professional (Walgreens, Walmart, Geonoo)
- ✓ Pharmacy Manager
- ✓ Adjunct Instructor (Pharmacy Law)
- ✓ Albert Schweitzer Fellowship
- ✓ Discovery Institute - Chapman Fellow

Associates



Ashley DeGarmo, MSW
Strategy
UChicago SSA
Experience: CVS, Mercer



Candice Harden, MBA
Marketing and Operations
Booth School of Business
Experience: Facebook, Google



Jason Lazar, MSHCPM
Operations
Carnegie Mellon
Experience: Point B, Deloitte

Advisors



Claude Farmer
Former Vice President
Engineering
Imation/Nexsan



Sean Haney, PharmD, JD
Former Vice President
Legal Strategy & Operations
Teva Pharmaceutical



Ronald Smith
Former Mayor (Bellevue, WA)
Managing Director
Array Acquisitions



Stewart Wasson, RPh
Former Vice President
Walgreens (Innovations Group)
Founder – SB Wasson Alliance

Future Offerings



CANCER

ASTHMA

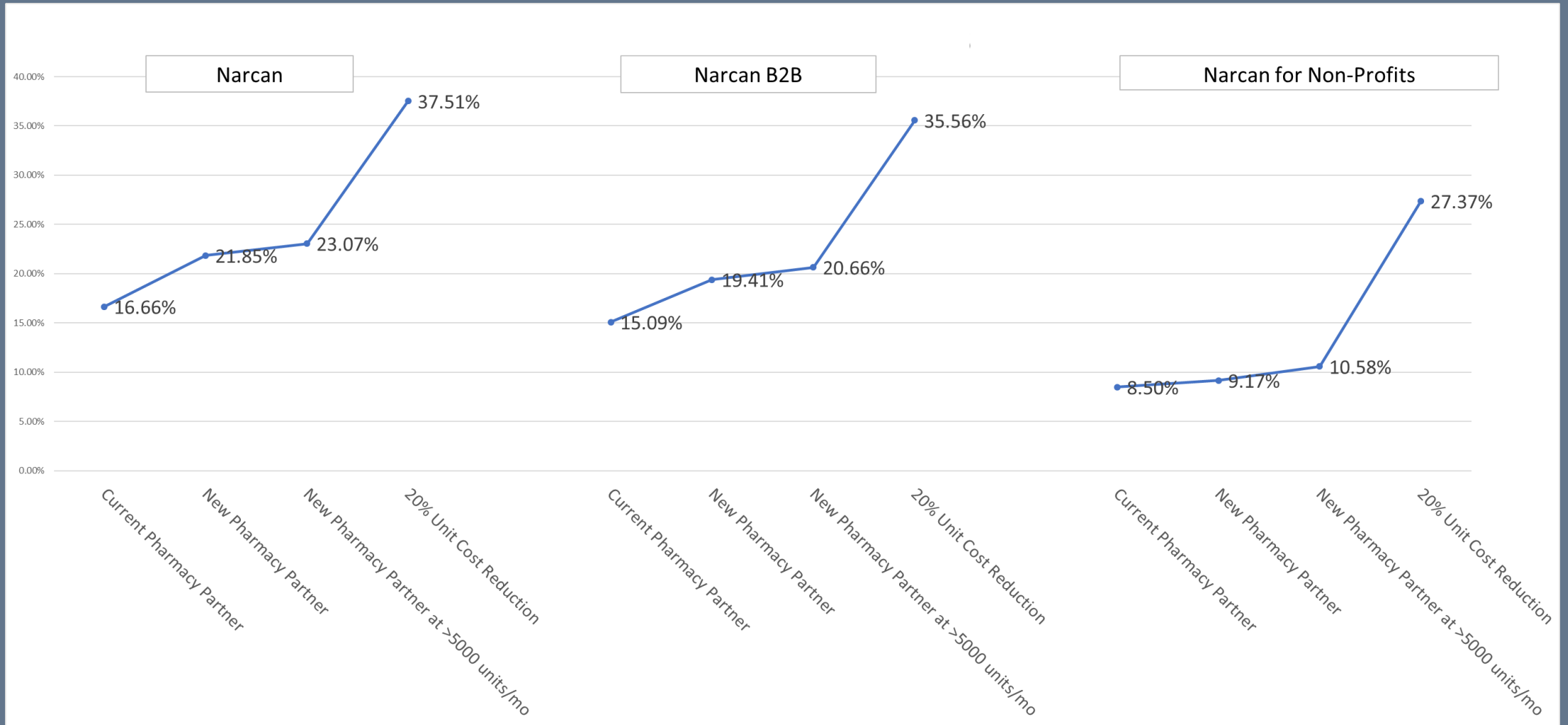
DIABETES

ALLERGY

ADDICTION

Digital Health Market Opportunity - \$122 billion (2017), Zion Market Research

Scaled Profitability^{1, 2, 3}



1 Script Health pays \$0 in medication inventory costs

2 New Pharmacy Partner Transition Q4 2019

3 Pharmacy fee is fixed for all medications

SCRIPT

HEALTH

UPDATE

- 36 State Authorization for Launch
- Official 6 state launch
- Active Negotiation with Brand Manufacturer
- Hiring VP of Operations
- Raised additional \$100k (\$50k in grants)
- Active Fundraise
- Scaleable/Sustainable Unit Economics
- Data Analytics
- Matter Health Incubator

CONTACT



Providing Easy Access To Essential and
Life-Saving Medications to Improve Health
Equity.

SCRIPT HEALTH

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<http://www.naloxoneexchange.com>

@scripthealth



APPENDIX

Results - Last 30 days¹

44.82%

**Average
Bounce Rate**

3.24

**Pageviews
per User**

/Buy

**Most
viewed Page²**

1. Data from September 1-September 30

2. 53% of site visitors browse to Buy page. Home page excluded.



**BlueCross
BlueShield**

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[MY ACCOUNT](#)



LIFE-SAVING MEDICATION DELIVERED TO YOUR DOOR.

GET
NALOXONE

In Partnership With Script
Health, Blue Cross Blue Shield
Members Can Now Request A
Naloxone Kit Discreetly Online
— Delivered Via Express Mail.



Powered by
nXg

Seed Round



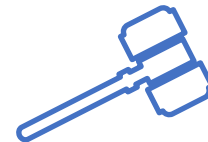
\$2.0 million¹



Operational Support



Marketing



Legal Fees