What's the product?	What's the problem?	Comments / questions to the team
ionisation device to		
prevent aerial covid		
transmission	indoor covid transmission i	Is this negative ionisation? would are your USPs compared to competitors?
		The introducton wat too long and different problems were presented. I think is better to focus on one problem and then have more time to explain
air ionizator	SARS COV-2 in the air	your project.
The inclution of an iron	Avoid the spread of disease life	
strean into air-conditioning	Covid19.	How often does the devise need to operate in order to be effective?
	COMP 10 and other sinkers	
Air munificus and AC	COVID-19 and other airborne	Lieur eften the filtere wood to destroy the views and heateric should be
Air purifiers and AC	diseases that spread through air, and can accumulate and circulate	How often the filters used to destroy the virus and bacteria should be
systems to reduce pathogen circulation.	inside closed environments.	changed? Have you considered filter replacement as a relevant part of your business model?
	inside ciosed environments.	business moder:
Ion generation of air as a method to reduce viral		
lload	high rate of infection with virus	is it relevant with other viruses and bacteria?
	The state of the s	
	SARS-CoV2 pandemic called for	
A new, more efficient air	novel technologies for large scale	
sterilization device.	air filtration and sterilization.	This project has a lot of potential.
Air plasma ionization	air pathogens	
ionization of the air that		
will reduce virus capacity	Spread of disease and residence	-is it cost effective?
to infect	time	-only for sars 2 or other viruses?

Air plasma ionisation	I find it difficult to test it as well as difficult to be aware how long the air stays ionised for	Very interesting project for the times we live in.
Ion Generation for Closed environment	Sars-Cov-2	Any regulatory barriers? For instance, indoor ozone is limited in California (5ppb) or by NIH (100ppb). Even if it is not produced directly, it could be a by-product. Even if you don't generate any of them, I would add some tests to confirm the levels are below the regulation, just to avoid any concerns.
	00.0	Is the ionization fully contained in the equipment or is it released? If so, is it known to be safe?
		Does this work against other viruses and bacteria? If so, have you looked at hospitals and clinics and potenital early customers?
lonization machine to increase killing of airborne	Viral particles are not effectively	Can this be integrated easily into existing HVAC and or other purifiers? What happens if windows open/closed? What is maximum capacity?
pathogens (specifically CoV-2	purified with existing technologies	Sounds very interesting, I'm curious if you can think through market after covid as well!
	SARS-CoV-2 paralyzed the globe	
•	and this would be an essential	How much would this cost? Is it competitive with other devices, e.g. HEPA
and deactivate viral	device to install in enclosed	filters and ionizing tools? What is your target market, and how robust is the
particles in enclosed environments	spaces like transit to enable some return to normalcy	device in terms of its efficacy? You don't want to offer a false sense of security.

	T	
		I agree with your comment on not being able to compete with stablished companies, however, if you have IP, you could license it to them.
A better air filter to reduce	Viral transmission in closed	
the presence of viruses.	spaces	Already discussed, but you need a competitor analysis
ionizer for killing SARS-		
Cov2	SARS Cov2 in closed spaces	sorry but how it works is not completely clear
air purifier	pathogens that are transmitted via aerosols	What is the competition? I read that similar systems are around my dentist claims that their practice installed an ionization based system last fall. Please include competitive information in your presentation and point out what is better about your idea.
Ionization device to reduce air born respiratory viruses.	How to remove Covid-19 and other air born pathogens.	What is your IP position, or is this using existing technology? Have you tested the issues of air flow in transport vehicles, with doors opening regularly. How closed does the space need to be , for the technology to be effective? Have you spoken to aircraft manufacturers, where the space is closed and they already have very sophisticated air filtering.
Ionization device	Reduce pathogen transmission in air	What is your competitive advantage? What is the cost to add or retrofit?
Ion based air purifier for public spaces	Aerosol-based delivery of COVID / Flu	The analysis of the competitors seems weak and needs to be seriously considered in depth.
Adding something to air	Reduce infections transmitted by air - can't get more specific	Thank you for sharing your personal journey with infection. You are very strong!

		Good presentation.
		What is the cost of the system?
		What maintenance is required? How often to clean the filters?
Low-cost air purification	There is a need to reduce	What is the effectiveness of your system vs competitors?
system to prevent disease	airborne pathogens in an	Tribut is the effectiveness of your system to competitions.
transmission	effective manner.	What is your time to market?
		(1) I recall from a prior IDEAS2 session someone trying to make a simple
		UV system to irradiate air in hospitals. Perhaps there is wisdom from that
		project that can help this one.
		(2) Given vaccines, is there an appetite to add cost to infrastructure?
		(3) What is the cost of ownership of this product? Is the customer have a
		pain point that this product solves?
		(4) I believe this project needs to get super specific about the niche to
		capture to then grow from.
		(5) I believe the presenter's introduction is incredibly strong. If he had said,
		"because I had 3 strokes from contracting COVID because there was nothing
		cleaning the air around me, I decided to do something about it" he would've
	viral/bacterial transmission in	been able to save a lot of time and get EVERYONE he presents to listen to
air purification system	public spaces	him.
Ionizazion system to	Prevent air transmission of virus	How is the approximate cost of this device and where are the main places
sterilize air	and bacteria	to be installed?

ionization filter	filtration of virus	does the filter get 'infected' how is this different than other items on the market
Tornzacion inter	Intration of virus	now is this different than other items on the market
		Who would be your first customers?
		How much does it cost to produce?
	Pathogens, like COVID, are	How large of a space can this device cover?
Air filtration device	present in the air	The problem slide could use a few words just to reinforce what you say.
Air ionizer air purifier	airborne viruses diseases in the air	<ol> <li>Is your solution applicable to all airborne viruses?</li> <li>Who and what is your competition?</li> <li>Cost of solution?</li> <li>What environments does this work and not work, i.e. open and closed?</li> <li>What are your barriers to market entry?</li> <li>What is the expected rate of success in reducing infection?</li> </ol>
air purifier	air disinfection	<ul> <li>Spend less time setting up the issue and more time talking about your solution and work to date.</li> <li>Suggest you de-emphasized SARS-CoV2 and focus on other, future threats and air pollution in general</li> <li>Competitive positioning will be important</li> </ul>
A super filter to disinfect	airborne transmission of	
air in defined spaces	infectious agents	