

Skin Spray Gun

What is the product? Is it the gun, the spray, both?

What makes your technology faster, cheaper, and easier than the skin cell device competitor? IP, or something else?

I think 6 months may be very quick for a FDA IDE approved clinical trial

What evidence do you have for your claims?

I would have liked to see some of your experimental results

Is there a patient subgroup that will benefit most, or is it all burn patients?
What IP coverage do you have?

How is continuing revenue generated from each user?

How does minced skin work as well as layers of skin grafts?

Could the innovation be thought of as the way you deliver "spray" the small patches of tissue graft onto the wound (similar to airbrushing)?

what results do you have that allow you to project such an aggressive time line ... please present such data

I recommend a very detailed explanation of your pre-clinical and then clinical pathways. It seems there is a lot to do, which is OK, but we need to understand in detail.

Amazing idea. Do you have studies comparing vascularization and rate of necrosis of this sprayed cells versus regular skin grafts?

You showed the competition of the skin cell spray device. I would like to better understand your differentiation and competitive advantage. Also, what evidence do you have of proof-of-principle.

Is there any special care that needs to be taken not to 'peel off' the sprayed cells on the wound?

How much the physicians are open to start using the product?

Could this be used for other applications rather than burns - for example reconstruction after skin cancer surgery.

I think your slide said the healing time was 20d compared with 30d for the spray - was this for a standard size wound?

How does this work exactly? How would this fit into current standard of care?

The IP position is unclear, as others commented. Especially if you have already published?

Do you have a prototype?

What do you mean by published IP? Are they less than 12 months after starting the first national phase to enter in other countries or you are in a PCT process?

Do you have data showing that this type of spray takes as well or better than standard skin grafts? I know there can be issues with grafts adhering.

German wants to say something

Could this be done with other material (like a biotissue) alternative to actual skin cells from the patient?