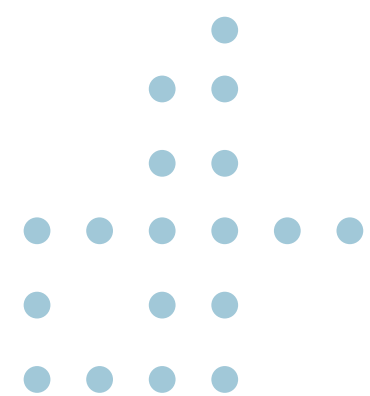




# HEURISTIK @HEALTH



HEURISTI 





# WHAT A WRONG IDENTIFICATION LOOKS LIKE IN 2021

---

## HISTORIAS

**Muere una mujer después de que en el hospital cruzaran su test de coronavirus, negativo, con otro positivo**

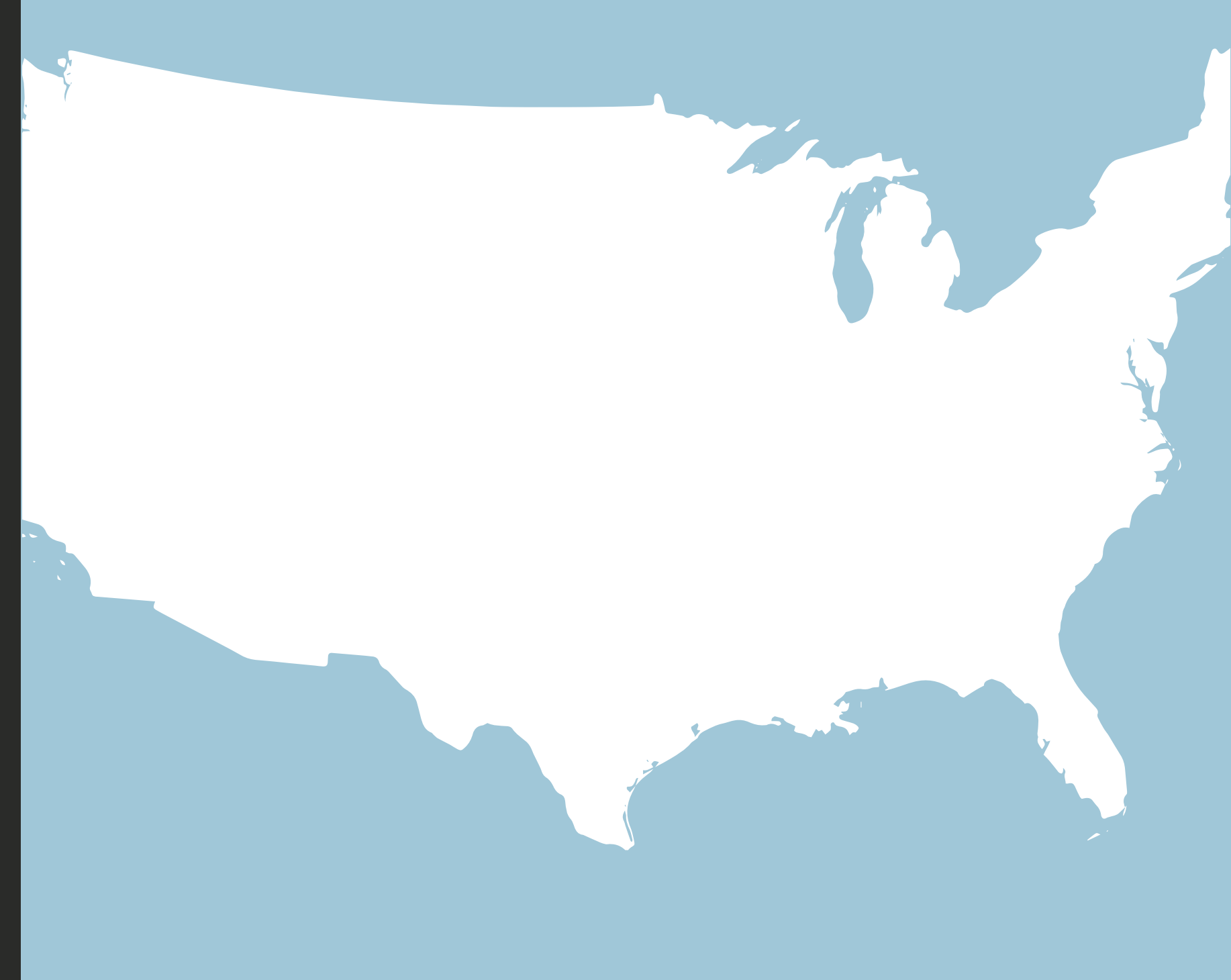
El hospital Carlos de Haya (Málaga) admite que cruzó muestras de dos pacientes y Ana María Heredia, que en realidad no tenía el virus al llegar al centro, fallece de Covid-19 días después de que se la trasladara a la planta de infecciosos. Un juez investiga los hechos



## EUROPE

**145.000 PATIENTS**

**€64 B**



## THE US

**250.000 PATIENTS**

**\$400 B**



**54% of patient identification errors inside health entities are caused by identification bracelets.**





- **PRINTING ISSUES**
- **WEAR OFF**



- **PATIENTS REFUSE TO USE THEM**
- **PROVIDE INCORRECT BRACELET**
- **ALLERGIC**



- **NOT ENVIRONMENTALLY FRIENDLY**

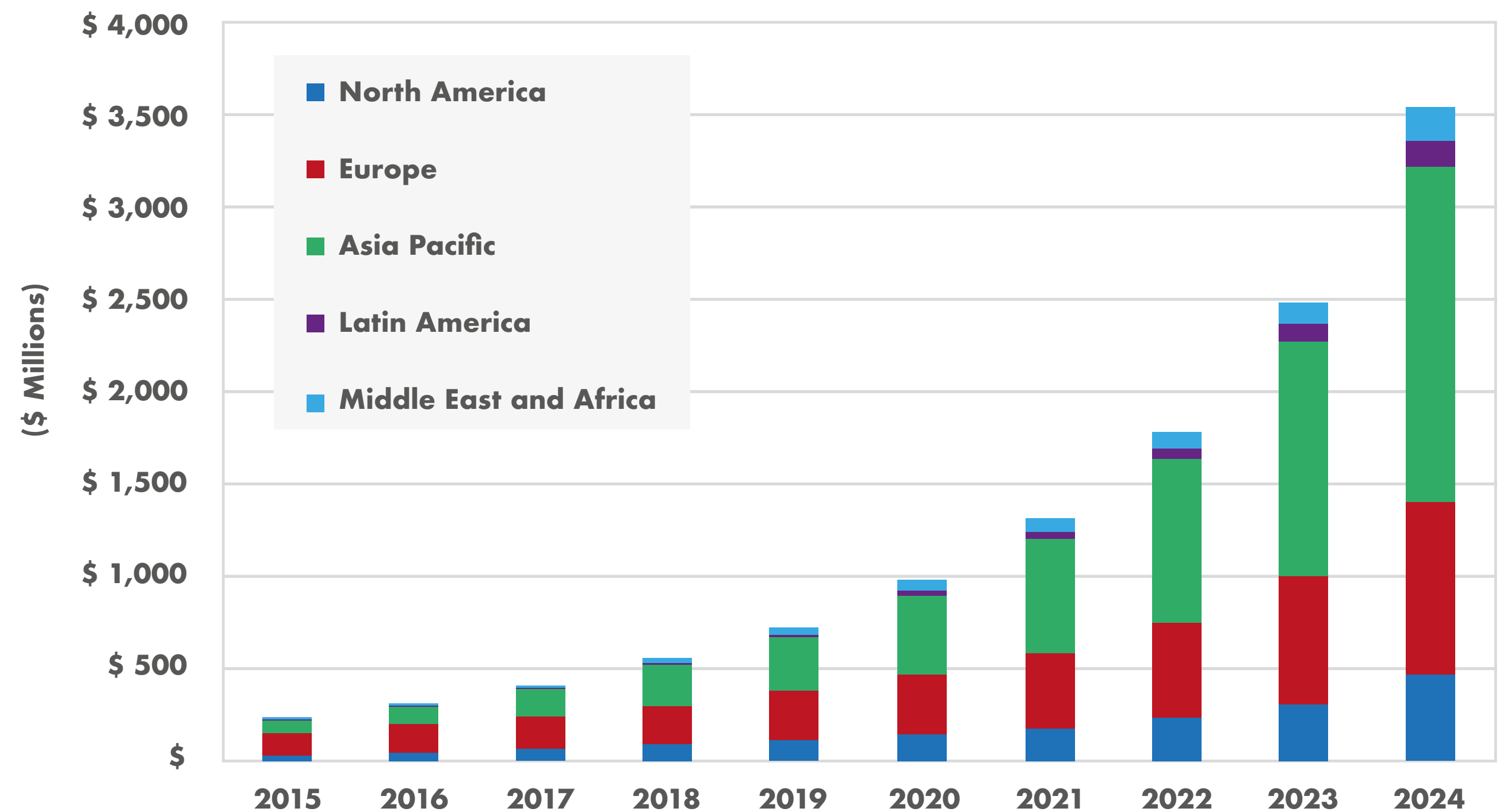






**THE MARKET IS  
LARGE & KEEPS  
GROWING**

**\$4B**



# Potential \$2B Imprivata sale put on hold as uncertainty rattles markets

🕒 Mar 23, 2020, 11:30 am EDT | [Chris Burt](#)

CATEGORIES [Biometrics News](#) | [Healthcare Biometrics](#) | [Trade Notes](#)

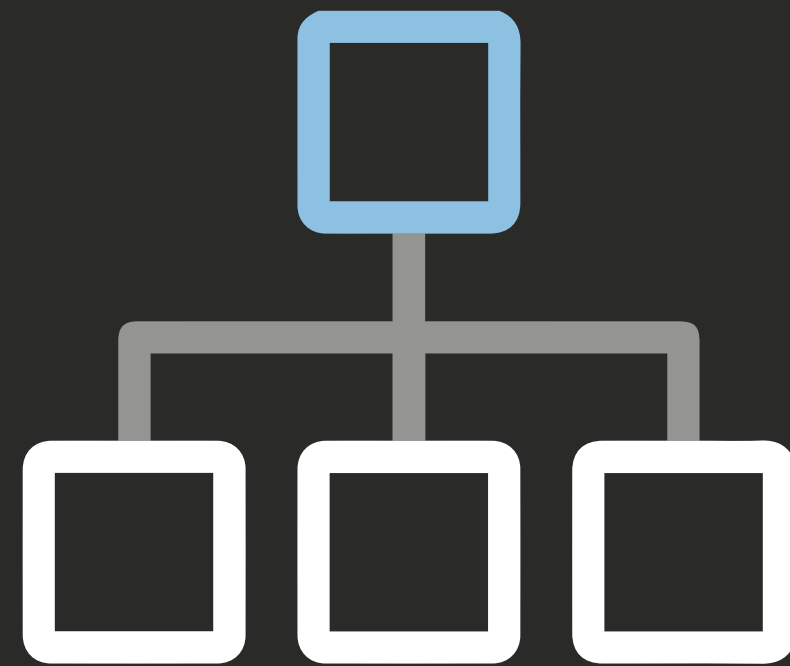




# HEURISTIK IS MORE THAN AN IDENTIFICATION SOFTWARE



**IDENTIFICATION**



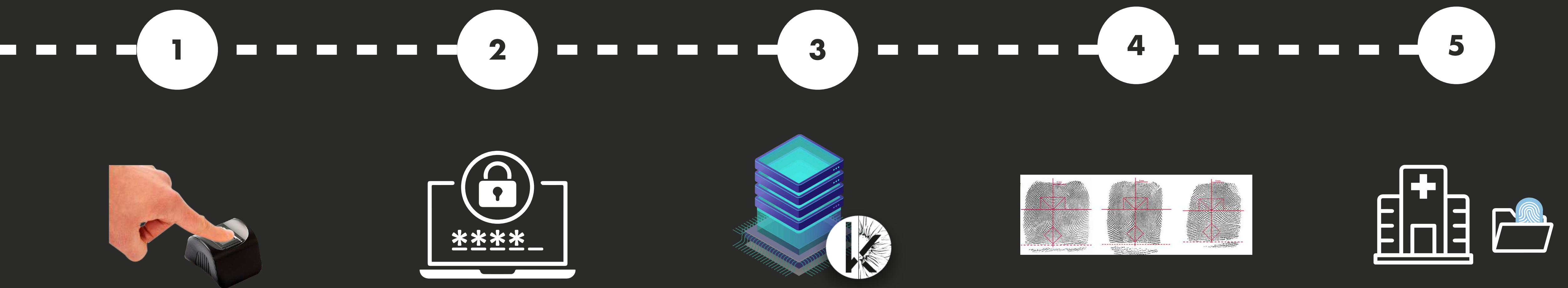
**MANAGEMENT**



**TRACKING**



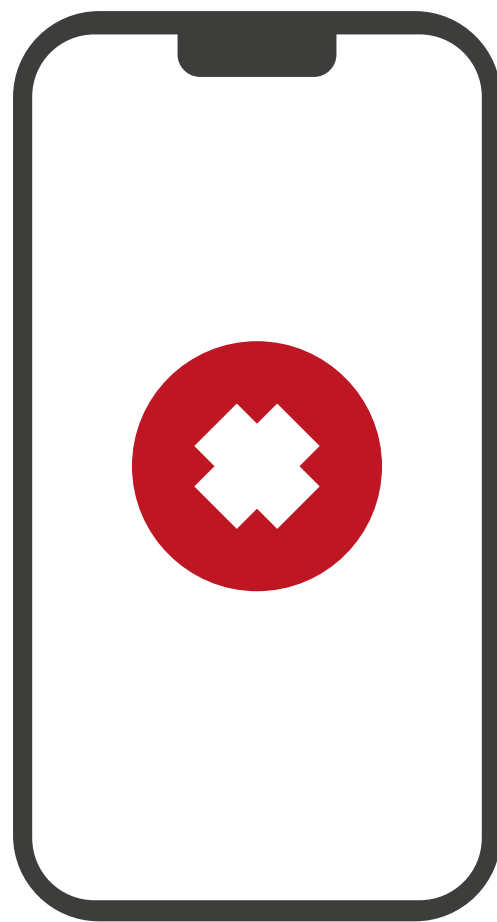
# THE IDENTIFICATION PROCESS





# WHAT MAKES US UNIQUE?

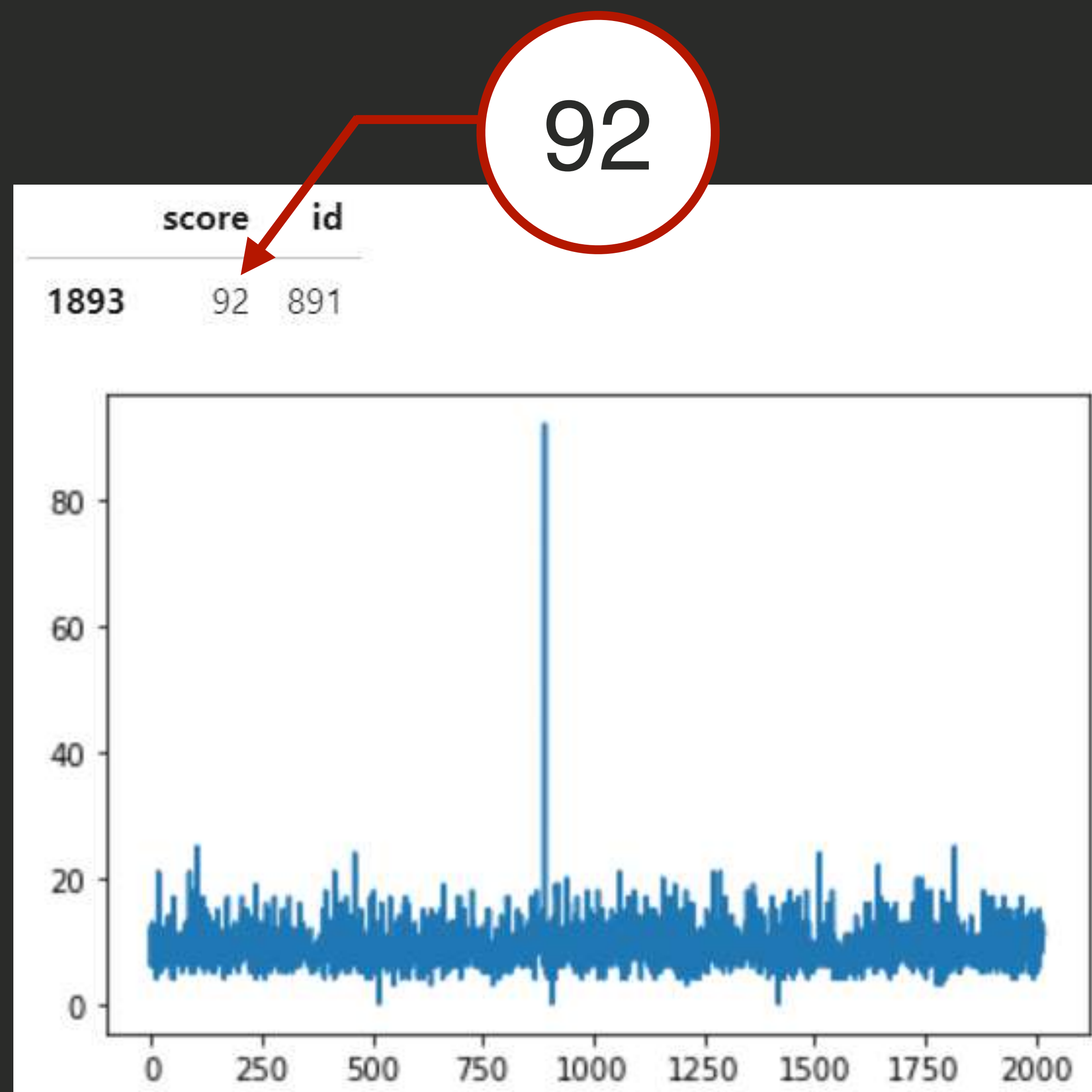
## SMARTPHONES TECHNOLOGY



## ARTIFICIAL INTELLIGENCE

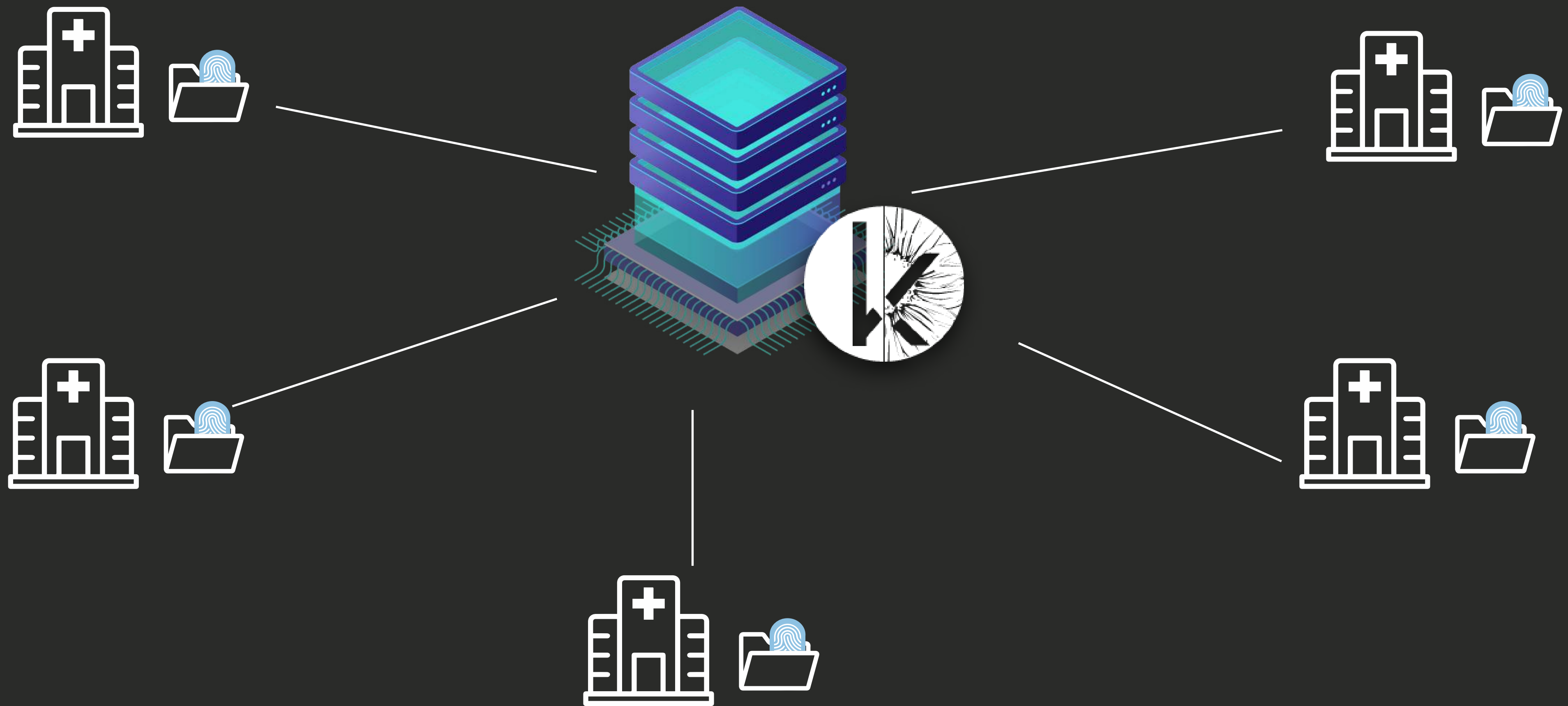








## CLOUD | B2B SaaS



We do not have access  
to **sensitive data**





# OPERATION ROOM USE CASE



# WE PRODUCE SUPER VALUABLE DATA



**REAL TIME DATA**



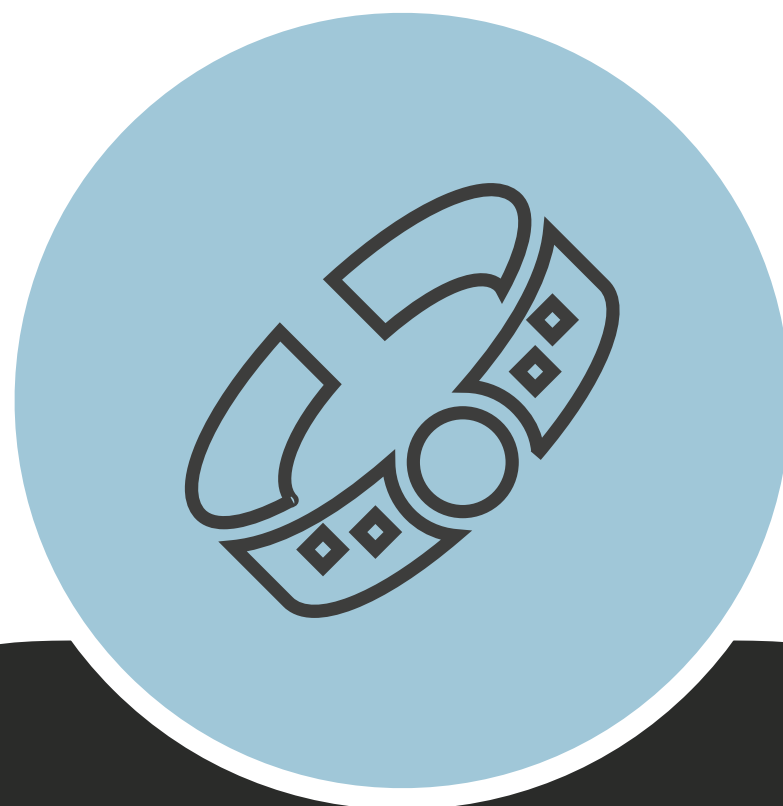
**TRACKING**



**AVOID  
BOTTLENECKS**



# HEALTH ENTITIES LOVES US



**90% LESS  
EXPENSIVE**



**AVOID FRAUD**



**REDUCE PLASTIC  
WASTE**

# IT WORKS IN MULTIPLE AREAS



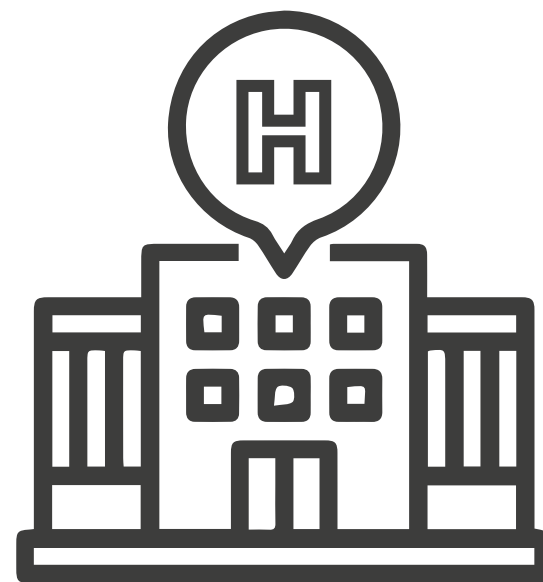
**HOSPITAL**



**INSURANCE  
COMPANIES**



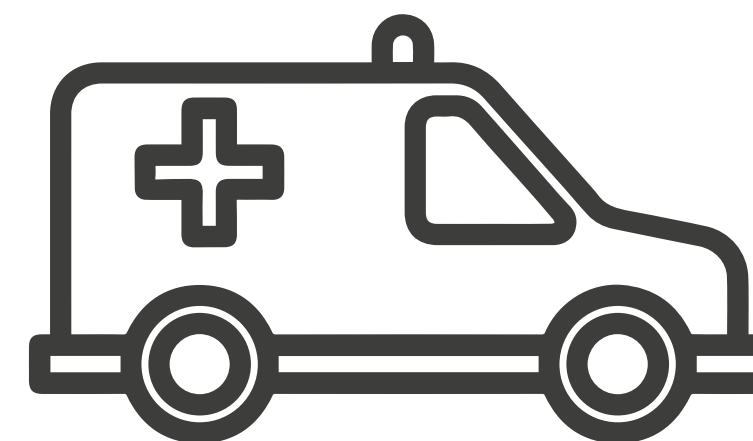
**PHARMA / CRO**



**DAY / NIGHT CENTRE**



**DRUG  
PRESCRIPTION**



**AMBULANCE**

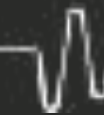


**NGOs**



# PAID PILOTS FOR 2022

Hospital Universitario  
**Puerta del Mar**



Clínicas

# PROSPECTIVE PILOTS

SPAIN

**LaFe**  
Hospital  
Universitari  
i Politècnic

HOSPITAL  
UNIVERSITARIO  
Virgen del Rocío

**Valdecilla**  
Hospital Universitario Marqués de Valdecilla

**Fisevi**  
Fundación Pública Andaluza para la  
Gestión de la Investigación en  
Salud de Sevilla

**Vall d'Hebron**  
Hospital

**HJ23**  
Hospital Universitari Joan XXIII  
ICS Camp de Tarragona

**ORDEN HOSPITALARIA de  
SAN JUAN DE DIOS**  
ESPAÑA

UK

**NHS**

**Lusiadas**

**HOSPITAL DA LUZ  
LEARNING  
HEALTH+**  
TRAINING, RESEARCH  
& INNOVATION CENTER

**SNS 24**  
CENTRO DE CONTACTO  
SERVIÇO NACIONAL DE SAÚDE

**INEM**

PORTUGAL

CROATIA

OPĆA ŽUPANIJSKA  
**BOLNICA POŽEGA**

**ZOZ**  
Sucha Beskidzka  
SZPITAL WIELOSPECJALISTYCZNY

POLAND



# TEAM



Antxon Caballero  
**CEO**



Juan Cano  
**H. Business Development**



Ruben López  
**CTO**



Gotzone Hervás Ph.d  
**COO**

# TEAM

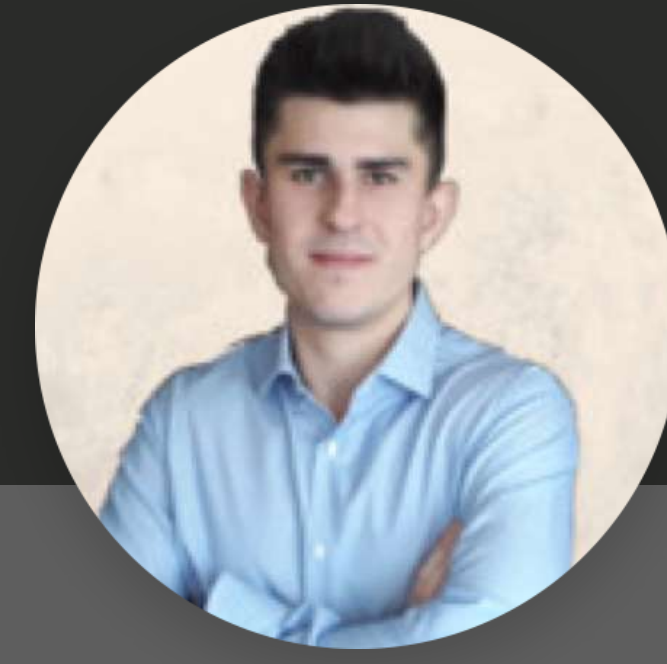
**Marketing & UX/UI**



**Julia Carrión**  
**UI Designer**



**Ainhoa Narvaez**  
**UX Designer**



**Iñigo Peral**  
**CMO**



# TEAM

## Software Development



Álvaro Pedreira  
**Sr. Backend developer**



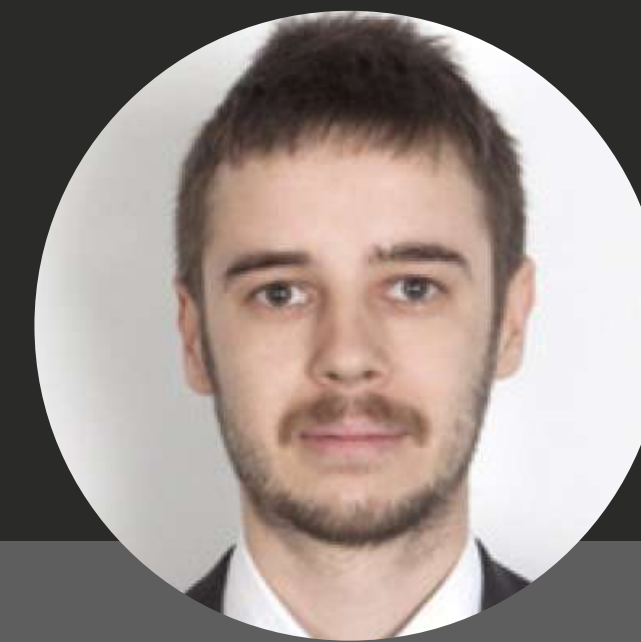
Ismael Hompaneda  
**Sr. Fronted Developer**

# TEAM

## IoT Development



Jorge Duran  
**Rust developer**



Aaron Tenzín  
**Sr. Rust developer**

# TEAM

**App development**



Jorge Garrido  
**Sr. Android Developer**



Asier García  
**Sr. IOS Developer**

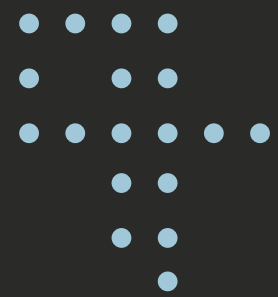


# TEAM

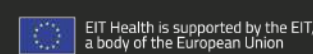
AI



Francisco Giacometto Ph.d  
**Sr. Data Engineer**



# WE HAVE PARTICIPATED IN TOP HEALTHCARE ACCELERATION PROGRAMS IN EUROPE & THE US



GE Healthcare



UNIVERSITY OF  
OXFORD



UNIVERSITY OF  
CAMBRIDGE



Spain



Hungary



Czech Republic



Patient Innovation  
SHARING SOLUTIONS, IMPROVING LIFE

Portugal, Spain  
& Denmark



UK



StartHealth

Aceleradora de start-ups de salud

Spain



Bio-All

Portugal, Spain, Italy



IDEA<sup>2</sup>

Boston

# WE ALREADY RAISED

€500,000

€70K PRIVATE

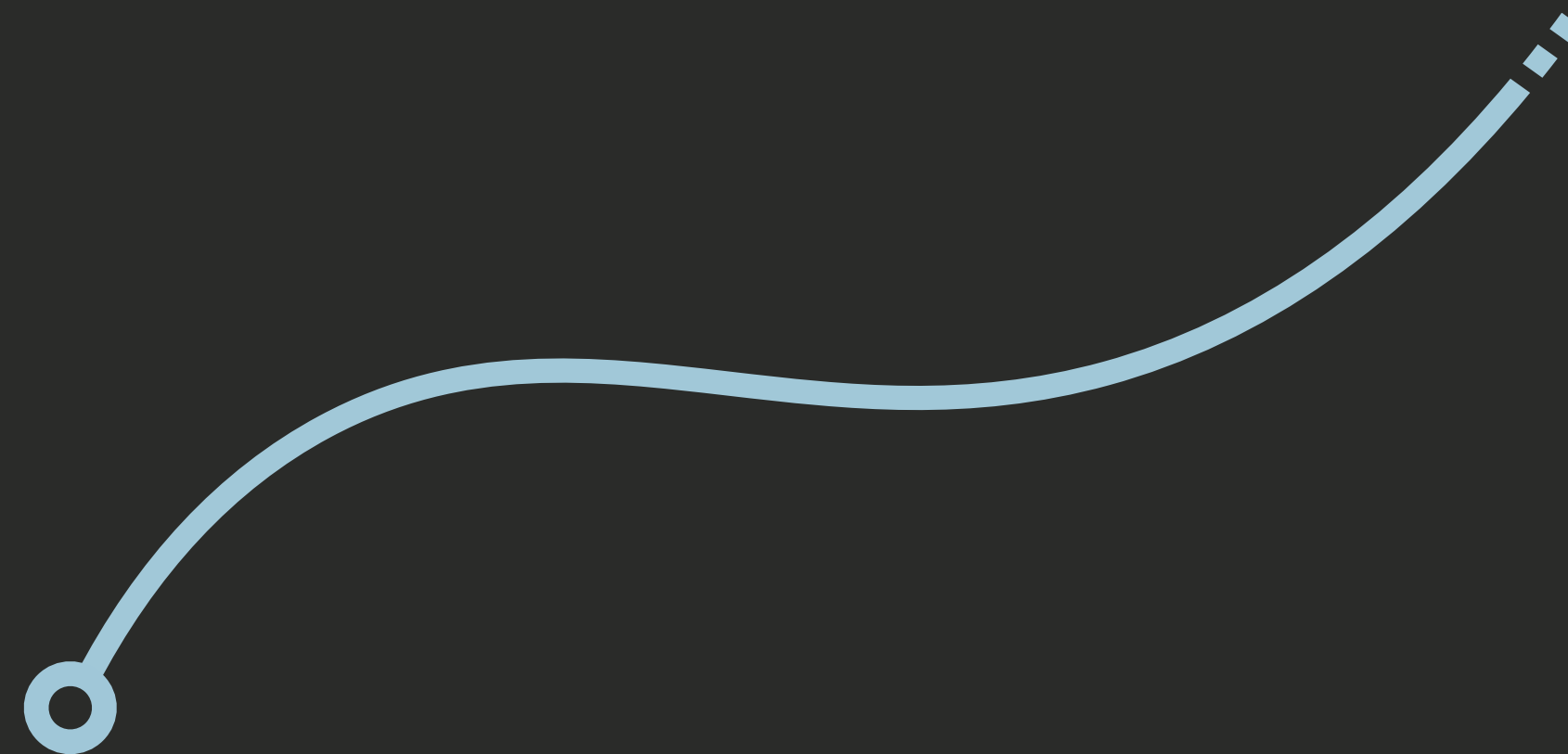
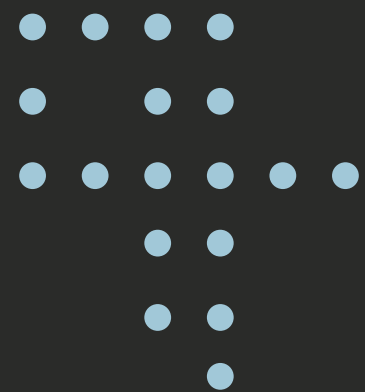
€400K GRANTS

€30K AWARD



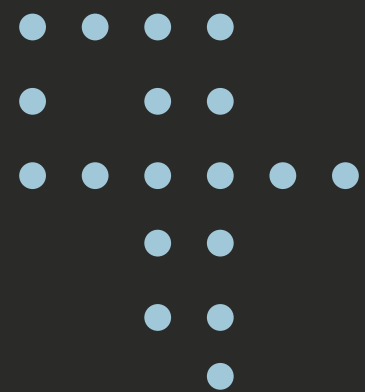
@CDTIoficial





HEURISTIK 

In two years we see ourselves as **the  
Leading healthcare biometric company in  
Europe** and starting our launch to the US



**US hospital requirements**



**US Certifications**



**Investment process**



**Antxon Caballero**



**antxon@heuristik.tech**



**(+34) 692 127 743**



**HEURISTI** 



# Q&A



# BUSINESS MODEL



## B2B SaaS

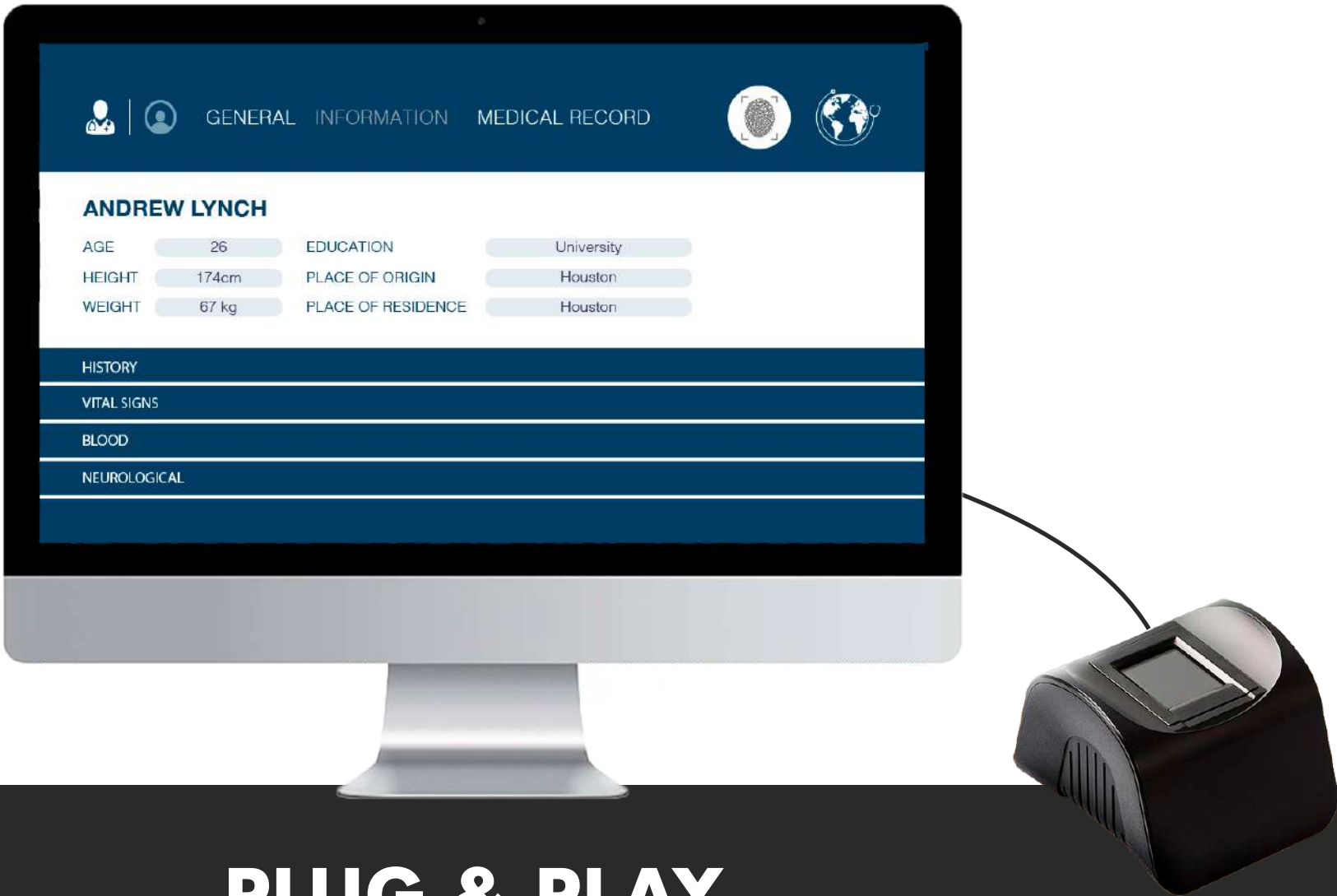
10.000 identifications	.....	€1.000 (month)
100.000 identifications	.....	€10.000 (month)



## Renting

Static	.....	€15 (month)
Tablet	.....	€25 (month)

# SMART INTEGRATION



PLUG & PLAY



TABLET